

# **QUINLAN & ASSOCIATES**

## **ANALYST OPPORTUNITY**

An exciting opportunity exists at Quinlan & Associates, a newly-established strategy consulting firm specialising in the financial services industry.

We are currently looking to hire an Analyst with up to two years' relevant experience to assist with the company's growth plans in 2017.

### **RESPONSIBILITIES**

Your time will be spent on the following activities:

- Projects: serving as a key team member on a wide spectrum of live consulting projects
- Thought Leadership: support with the production of industry thought leadership reports
- Marketing: production of client-ready marketing material and project pitches

On a daily basis you will be involved in conducting detailed data analysis, as well as a combination of primary and secondary research, which may include:

- Analysis, interpretation and synthesis of market and industry data
- Detailed competitor analysis and benchmarking
- Organisational case studies and deep-dives
- Research on policy and regulatory developments in financial services
- Financial modelling and forecasting
- Interviewing and liaising with key stakeholders
- Working closely with and presenting to clients
- Supporting senior Partners with their ad-hoc daily responsibilities

### **WHAT WE ARE LOOKING FOR**

You will be a recent graduate from a finance-related degree (e.g. Economics, Finance, Accounting, and Business) or have one to two years of work experience in consulting, corporate finance or research at an investment bank or professional services firm. In addition, you will have:

- An excellent academic track record with a strong GPA from a reputable university
- A sound understanding of financial and economic concepts
- Strong problem solving and lateral thinking skills
- Solid quantitative skills and the ability to work with large volumes of data
- A proactive attitude with the capacity to work independently
- Excellent written and verbal communication skills
- Native-to-near-native written English skills (note: the ability to read simplified Chinese is an advantage but not essential)
- Good working knowledge of Microsoft Office (especially Excel and PowerPoint)
- A great sense of humour and a willingness to learn
- The ability to work in Hong Kong

## WHAT WE OFFER

We offer comprehensive on-the-job training, mentorship by senior finance and strategy professionals, and unmatched exposure to the world of management consulting. We provide our employees with a challenging and stimulating career and the chance to work alongside a diverse array of innovative clients across a variety of industries and markets.

## WHO WE ARE

Quinlan & Associates is an independent strategy consulting firm specialising in the financial services industry.

We are the first firm to offer end-to-end strategy consulting services. From strategy formulation to execution, to ongoing reporting and communications, we translate cutting-edge strategic advice into commercially executable solutions.

With our team of top-tier financial services and strategy consulting professionals and our global network of alliance partners, Quinlan & Associates gives its clients the most up-to-date industry insights from around the world, putting them an essential step ahead of their competitors.

Quinlan & Associates. Strategy with a Difference.

## HOW DO I APPLY?

Please send your applications to:

Human Resources Department  
Quinlan & Associates  
Email: [careers@quinlanandassociates.com](mailto:careers@quinlanandassociates.com)

Please make sure your application includes ALL of the following information:

- Your CV
- A cover letter
- Your official academic transcript
- Any additional references or test scores
- Your expected monthly salary (in HKD)

## WHERE CAN I FIND OUT MORE INFORMATION?

To find out more information about our firm and the work we do, please visit:

[www.quinlanandassociates.com](http://www.quinlanandassociates.com)