

# QUINLAN & ASSOCIATES

## CONSULTANT

An exciting opportunity exists at Quinlan & Associates, a leading independent strategy consulting firm specialising in the financial services industry.

We are looking to hire a full-time Consultant, with up to two years' relevant experience, to assist with the company's growth plans in 2020.

### RESPONSIBILITIES

Your time will be spent on the following:

- Projects: serving as a key team member on a wide spectrum of consulting projects
- Thought Leadership: supporting the production of industry thought leadership reports
- Marketing: producing client-ready marketing material and project pitches

On a daily basis, you will focus on conducting detailed analysis, as well as a combination of primary and secondary research. Your key responsibilities will include:

- Analysis, interpretation, and synthesis of industry and market data
- Detailed competitor analysis and benchmarking
- Organisational case studies and deep-dives
- Research on policy and regulatory developments in the financial services industry
- Development of financial models and forecasts
- Interviews and liaisons with key stakeholders
- Presentation to clients
- Provision of support to Partners on an ad hoc basis

### WHAT WE LOOK FOR

You will be a recent graduate or have less than two years of experience in consulting, corporate finance, or research at an investment bank or professional services firm. In addition, you will have:

- An excellent academic track record from a top-tier university
- A sound understanding of financial and economic concepts
- Strong problem-solving and lateral thinking skills
- Robust quantitative skills and the ability to work with large volumes of data
- A proactive attitude with the capacity to work independently
- Excellent written and verbal communication skills
- Native or near-native fluency in English (both written and verbal)
- Working knowledge of Microsoft Office (especially Excel and PowerPoint)
- A great sense of humour and a willingness to learn
- The ability to work in Hong Kong

Please note that Mandarin proficiency is preferred, but not required.

## WHAT WE OFFER

We offer comprehensive on-the-job training, mentorship by senior finance and strategy professionals, and unmatched exposure to the world of management consulting. We provide our employees with a challenging and stimulating career and the chance to work alongside a diverse array of innovative clients across a variety of industries and markets.

## WHO WE ARE

Quinlan & Associates is a leading independent strategy consulting firm specialising in the financial services industry.

We are the first firm to offer end-to-end strategy consulting services. From strategy formulation to execution, to ongoing reporting and communications, we translate cutting-edge strategic advice into commercially executable solutions.

With our team of top-tier financial service and strategy consulting professionals and our global network of alliance partners, Quinlan & Associates gives its clients the most up-to-date industry insights from around the world, putting them an essential step ahead of their competitors.

Quinlan & Associates. [Strategy with a Difference.](#)

## HOW TO APPLY

Please send your application to:

Human Resources Department  
Quinlan & Associates  
E-mail: [careers@quinlanandassociates.com](mailto:careers@quinlanandassociates.com)

Please include all the following information in your application:

- CV
- Cover letter
- Official academic transcript
- Any additional references or test scores
- Expected monthly salary (in HKD)
- Any supporting documents you deem necessary

## FIND OUT MORE

To find out more about Quinlan & Associates and the work we do, please visit:

[www.quinlanandassociates.com](http://www.quinlanandassociates.com)