

KPMG China and Quinlan & Associates form strategic cooperation

From Insights to Impact: KPMG China teams up with Quinlan & Associates to broaden propositions to financial institutions in Asia Pacific

Hong Kong SAR (“Hong Kong”), 25 November 2022 – KPMG China has formed a strategic cooperation with Quinlan & Associates, an independent strategy consulting firm headquartered in Hong Kong specialising in the financial services industry.

“We are delighted to welcome Quinlan & Associates into our strategic ecosystem,” said Ning Song, Head of Advisory for KPMG in Hong Kong.

The cooperation combines KPMG’s expertise and trusted transformation capabilities with Quinlan & Associates’ fresh perspectives on key industry trends in the financial services sector.

“Complementing our expertise, global reach and functional depth with Quinlan & Associate’s provocative points-of-view will help the financial services industry navigate emerging themes,” added Mr. Song.

“We are proud to be able to join forces with KPMG to deliver a world-class, end-to-end service proposition to financial services companies in the region,” said Benjamin Quinlan, CEO and Managing Partner of Quinlan & Associates. “We are known for our thought-provoking ideas and are excited to work with KPMG to help the industry grasp the opportunities offered by digitalization, sustainability and constant regulatory change.”

KPMG China has deep connections with local, regional and global financial institutions that provide deep knowledge and clear perspectives on the drivers shaping the industry. Its Financial Services professionals bring experience and insight to help clients build competitive advantage and align strategies during a time of rapid change and emerging opportunities.

“KPMG is a trusted advisor to many of Hong Kong’s most successful financial institutions, with a strong reputation for quality,” said Mr. Song, “We have helped our clients to tackle complex business transformations with a comprehensive understanding of the risk, regulatory and technology landscape. In our collaboration with Quinlan & Associates, we are excited to further broaden our client propositions from Insights to Impact.”

The cooperation is reflective of KPMG’s commitment to building a market-leading strategic ecosystem, giving companies access to professionals at the forefront of industry changes.

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PRESS RELEASE

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About Quinlan & Associates

Quinlan & Associates is a leading independent strategy consulting firm specialising in the financial services industry. The Company offers thought-provoking views on the evolution of the industry and translates cutting-edge strategic advice into commercially executable roadmaps for some of the world's largest and most innovative financial institutions and FinTechs. With a team of top-tier financial services and strategy consulting professionals, Quinlan & Associates provides its clients with the most up-to-date industry insights from around the world, positioning the Company as a leader in this field.

For more information, please visit www.quinlanandassociates.com.

Contact:

Benjamin Quinlan | CEO & Managing Partner
+852 2251 8725 | bquinlan@quinlanandassociates.com

About KPMG China

KPMG China has offices located in 31 cities with over 15,000 partners and staff, in Beijing, Changchun, Changsha, Chengdu, Chongqing, Dalian, Dongguan, Foshan, Fuzhou, Guangzhou, Haikou, Hangzhou, Hefei, Jinan, Nanjing, Nantong, Ningbo, Qingdao, Shanghai, Shenyang, Shenzhen, Suzhou, Taiyuan, Tianjin, Wuhan, Wuxi, Xiamen, Xi'an, Zhengzhou, Hong Kong SAR and Macau SAR. Working collaboratively across all these offices, KPMG China can deploy experienced professionals efficiently, wherever our client is located.

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In 1992, KPMG became the first international accounting network to be granted a joint venture licence in the Chinese Mainland. KPMG was also the first among the Big Four in the Chinese Mainland to convert from a joint venture to a special general partnership, as of 1 August 2012. Additionally, the Hong Kong firm can trace its origins to 1945. This early commitment to this market, together with an unwavering focus on quality, has been the foundation for accumulated industry experience, and is reflected in KPMG's appointment for multidisciplinary services (including audit, tax and advisory) by some of China's most prestigious companies.

Media inquiries:

Dyna Yu
Direct: +852 3927 5798
Email: dyna.yu@kpmg.com

Gemma Ho
Direct: +852 3927 3171
Email: gemma.ho@kpmg.com